# You're not ready until you are DIGITAL READY

#### **51%**

of Americans report making online purchases using their cellphones.

# 15%

have purchased something by following a link on social media sites.

#### 82%

of U.S. adults read online customer ratings or reviews before purchasing items.

Statistics courtesy of Pew Research Center, December 2016

# 90% of U.S. adults are online — will they find your business?\*

Let Purdue Extension help get your business noticed! We offer introductory webinars that cover how to expand your business's online presence.

# COST

Workshop Cost: \$25

Workshop Package: \$250

LEARN MORE about Purdue Extension's Digital Ready Businesses program and how to participate at: cdext.purdue.edu/DR

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4/2	Claim Your Online Turf
4/4	Website Basics
4/9	Grow Your Virtual Customers
4/11	Search Engine Optimization
4/16	Email Analytics and Marketing
4/18	Podcasting 101
4/23	How to Blog Successfully
4/25	Intro to Social Media Platforms
4/30	Social Media Plan and Content
5/2	Social Media Analytics and Marketing
5/7	Digital Storefront



Extension - Center for Regional Development

**DIGITAL READY BUSINESSES** 

# **DIGITAL READY**



Purdue Extension Community Development's Digital Ready Businesses program teaches small businesses the online skills they need to grow their customer base and sales.

# **WORKSHOPS**

Each Digital Ready Businesses workshop is approximately one hour.

#### Claim Your Online Turf

Mapping platforms, review sites and more!

#### Website Basics

Do you know what a good website takes?

#### Search Engine Optimization

How search engines work and basic tips to improve your business's SEO

#### **Grow Your Virtual Customers**

Identify, connect with, respond to, and expand virtual customers

# **Digital Storefront**

Customer reach, store setup, marketing and resources

# **Email Analytics and Marketing**

Evaluate your email reach

# Podcasting 101

Creating and attracting your audience and essential elements

## How to Blog Successfully

Techniques, strategies, content creation and SEO

#### Introduction to Social

#### Media

What is it and where is it?

# Social Media Plan and Content

How do I use it for my business?

# Social Media Analytics and Marketing

Evaluate your reach and paid marketing

# Emerging Business Technologies

Intro to artificial intelligence and extended reality for maximizing business value



**DIGITAL READY BUSINESSES**