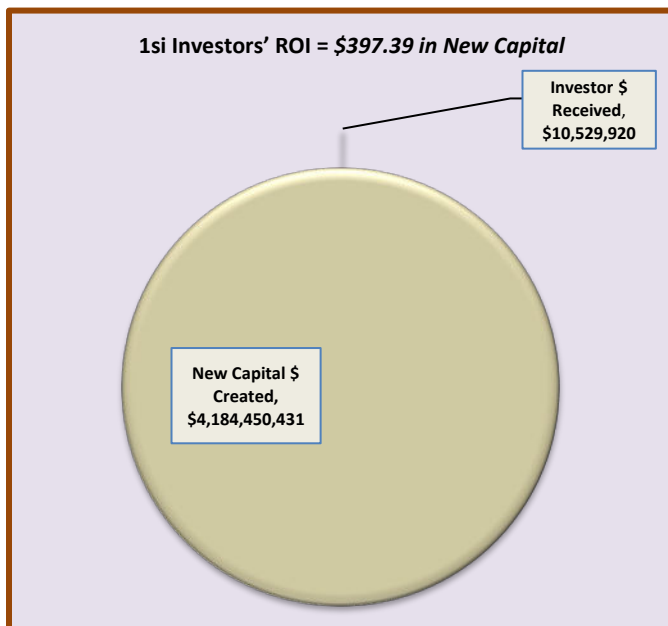


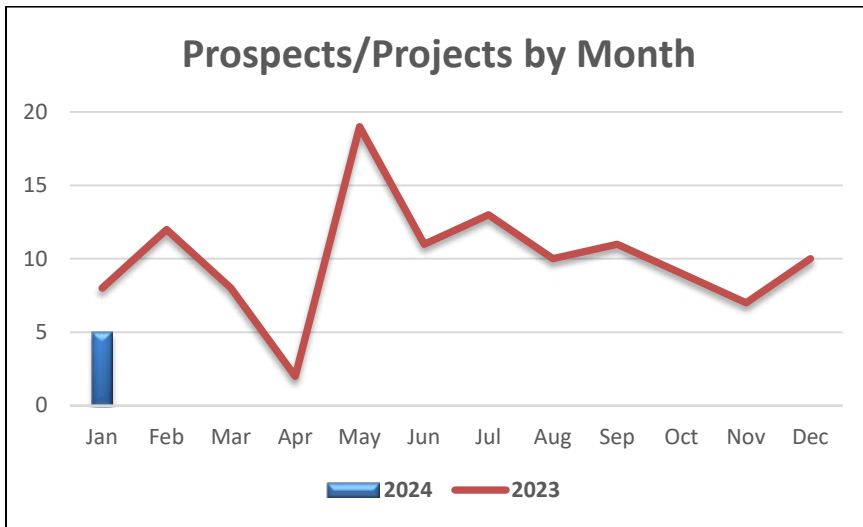
Leveraging Investor Dollars



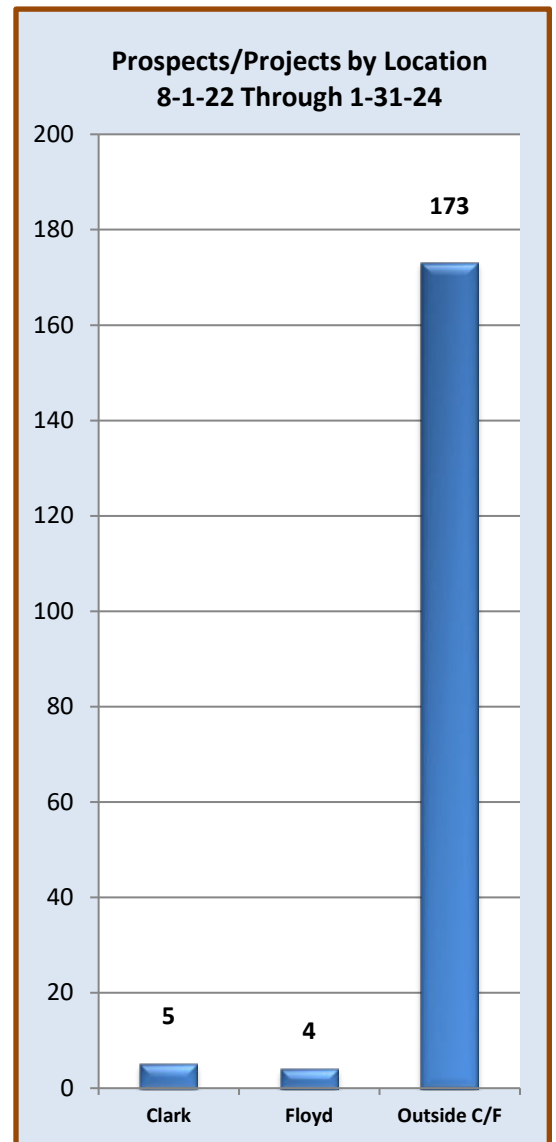
For every \$1 invested in 1si's Economic Development Program, \$397.39 has been created in new taxable capital in Clark and Floyd counties.



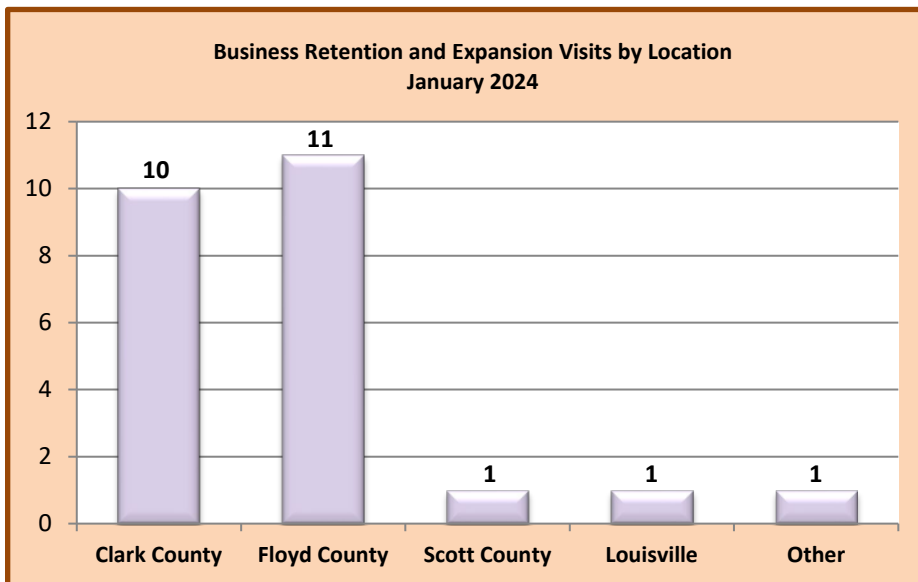
For every \$1 invested in 1si's Economic Development Program, \$89.16 has been created in new annual payroll in our region.



The number of new prospects/projects varies by fiscal year.



The number of new prospects from outside Clark and Floyd counties is significantly higher than the number of those within Southern Indiana. The number of project announcements, however, is significantly higher for those already located in Southern Indiana.



The majority of 1si's business retention and expansion visits occur in Clark and Floyd counties, however, 1si's BRE extend throughout the region